



NBF-161100020201 Seat No. _____

M. B. A. (Sem. II) (CBCS) Examination

April / May – 2017

Organizational Behaviour

Time : 3 Hours]

[Total Marks : 70

- 1 Define Organizational Behavior. What are the challenges of the changing world a manager has to face in relation to organizational behavior ?

OR

- 1 Explain the work stress model, a manager observe in a competitive multinational company and what strategies manager can use in coping the same ?

- 2 (a) Write a note on Positive and Negative Reinforcement.
(b) Define Personality. What are the factors determining personality ?

OR

- 2 (a) What is Perception ? Give the process of perception in detail.
(b) Define Learning. Explain theories of learning.

- 3 What is Motivation ? Write different theories of Motivation in detail.

OR

- 3 Explain Leadership. Give details of different Leadership theories.

- 4 (a) Explain the nature of "Groups". Give details of various types of Groups.
(b) What do you mean by "Teams" ? What are the various issues involved in Team Dynamics ?

OR

- 4 (a) Explain the nature of "Groups". Explain various stages of Group Development.
(b) What is Conflict ? Explain various levels and sources of conflict.

- 5 Write short notes : (any two)
- (a) What is managing international workforce and cross cultural communication ?
 - (b) Explain Organizational Development and pre-requisites for the same.
 - (c) Define Organizational Change. How can an organization prevent resistance to change ?
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